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DIGITAL MOBILITY SOLUTIONS LANKA PLC

A FUTURE OF ENDLESS POSSIBILITIES!



INTERIM CONDENSED FINANCIAL STATEMENTS,
TWELVE MONTHS ENDED 31 MARCH 2025

SUMMARY OF KEY OPERATIONAL AND FINANCIAL HIGHLIGHTS FOR THE FORTH QUARTER AND THE FINANCIAL YEAR 2024/25

The Group reported revenue of Rs.5.8 billion for the financial year 2024/25, reflecting a 49% increase from Rs.3.9 billion in the previous year. This growth was primarily driven by a 44% year-on-year increase in platform volume, supported by a record high in monthly unique users by the end of the financial year. Furthermore, Gross Transaction Value, which refers to the total value of trips and deliveries facilitated via the platform, increased by 47% to Rs.56.9 billion in FY2024/25, compared to Rs.38.8 billion in the previous year.

The Group recorded a 73% increase in operating profit, reaching Rs.1,603 million in FY2024/25, compared to Rs.925 million in the previous financial year. This growth was primarily driven by higher volumes, improved operating leverage, and cost optimization efforts, particularly in IT infrastructure. However, operating profit was partially impacted by one-off costs related to the Company's listing on the Colombo Stock Exchange on 3 October 2024.

The Group recorded a net profit of Rs.1.2 billion for the financial year ended 31 March 2025, representing a 70% increase compared to Rs.0.68 billion in the previous financial year. The Return on Equity for the year stood at 54%, compared to 49% in FY2023/24.

Group revenue for the fourth quarter of FY2024/25 was Rs.1.7 billion, reflecting a 54% increase compared to Rs.1.1 billion recorded in the same quarter of the previous financial year. The growth was primarily driven by a significant increase in transaction volumes, supported by a higher number of monthly unique users on the platform. Total platform movements for the quarter grew by 43% year-over-year. Additionally, platform movements in Q4 increased by 12% compared to the third quarter of FY2024/25.

The Group achieved an operating profit of Rs.534 million in the fourth quarter of the financial year 2024/25, a 66% increase compared to the operating profit Rs.321 million reported in the same period of the previous financial year. The improvement in the operating profit was mainly due to the volume led operating leverage.

The Group profit after tax in the fourth quarter of the financial year 2024/25 increased to Rs.375 million from 208 million in the same period of the previous financial year, which recorded an increase of 81%.

The Board has proposed a final dividend of Rs.1.30 per share for FY2024/25, subject to shareholder approval at the Annual General Meeting scheduled for 30 June 2025. Including the interim dividend of Rs.1.00 per share paid in November 2024, the total dividend for the year amounts to Rs.2.30 per share, representing an approximate payout ratio of 65.5%. The Company follows a balanced dividend policy that aims to retain sufficient capital for strategic investments and acquisitions, while also delivering consistent value to shareholders.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Note	Quarter end	ed 31 March	%	Twelve months	ended 31 March	%
		2025	2024	Change	2025	2024	Change
Revenue		1,726,433	1,122,071	54%	5,834,554	3,918,559	49%
						<u> </u>	
Other Income and Gains		23,131	36,861	-37%	79,050	127,351	-38%
Operating Expenses		(478,470)	(354,783)	35%	(1,719,084)	(1,371,091)	25%
Administrative Expenses		(604,656)	(405,325)	49%	(2,204,657)	(1,428,090)	54%
Selling and Distribution Expenses		(132,333)	(77,848)	70%	(386,558)	(321,748)	20%
Operating Profit/(Loss)		534,105	320,976	66%	1,603,305	924,981	73%
Finance Cost	4.1	(10,684)	(9,330)	15%	(41,590)	(42,427)	-2%
Finance Income	4.2	34,502	29,404	17%	121,729	121,339	0%
Net Finance Income		23,818	20,074	19%	80,139	78,912	2%
Share of Loss from Associate Company		0	(10,831)	-100%	0	(10,831)	-100%
Profit/(Loss) before Tax		557,923	330,219	69%	1,683,444	993,061	70%
Income Tax (Expenses)/Reversal		(182,719)	(122,604)	49%	(513,147)	(313,605)	64%
Profit for the period		375,204	207,615	81%	1,170,297	679,457	72%
Other Comprehensive Income/(Expense)		(1,392)	(2,846)		(1,392)	(2,846)	
Total Comprehensive Income/(Expense)		373,812	204,769		1,168,905	676,611	
Basic / Diluted Earning Per Share(EPS)		1.12			3.51		

Note : All values are in Rs. '000s, unless otherwise stated

 $\label{prop:figures} \mbox{Figures in brackets indicate deductions.}$

The above figures relating to fourth quarter are not audited.

COMPANY STATEMENT OF COMPREHENSIVE INCOME

	Note	Quarter end	ed 31 March	%	Twelve months	ended 31 March	%
		2025	2024	Change	2025	2024	Change
Revenue		1,726,433	1,121,346	54%	5,834,554	3,917,834	49%
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Other Income and Gains		23,131	36,861	-37%	61,278	127,351	-52%
Operating Expenses		(478,470)	(354,783)	35%	(1,719,084)	(1,371,091)	25%
Administrative Expenses		(604,656)	(398,366)	52%	(2,203,484)	(1,421,131)	55%
Selling and Distribution Expenses		(132,333)	(77,848)	70%	(386,558)	(321,748)	20%
Operating Profit/(Loss)		534,105	327,210	63%	1,586,707	931,214	70%
Finance Cost	4.1	(10,684)	(9,312)	15%	(41,590)	(42,409)	-2%
Finance Income	4.2	34,502	29,404	17%	121,729	121,339	0%
Net Finance Income		23,818	20,092	19%	80,139	78,930	2%
Share of Loss from Associate Company		0	(14,004)	-100%	0	(14,004)	-100%
Profit/(Loss) before Tax		557,923	333,298	67%	1,666,846	996,140	67%
Income Tax (Expenses)/Reversal		(182,719)	(122,604)	49%	(513,147)	(313,605)	64%
Profit for the period		375,204	210,693	78%	1,153,698	682,535	69%
Other Comprehensive Income/(Expense)		(1,392)	(2,846)		(1,392)	(2,846)	
Total Comprehensive Income/(Expense)		373,812	207,847		1,152,307	679,689	
Basic / Diluted Earning Per Share(EPS)		1.12			3.46		

Note : All values are in Rs. '000s, unless otherwise stated

Figures in brackets indicate deductions.

The above figures relating to fourth quarter are not audited.

STATEMENT OF FINANCIAL POSITION

	Consolidated		Comp	any
As at	31.03.2025	31.03.2024	31.03.2025	31.03.2024
ASSETS				
Non-Current Assets				
Property, Plant and Equipment	201.520	131,951	198.222	127,480
Intangible Asset	1,176,137	959,304	1,176,137	959,304
Right of Use Assets	291,181	158,980	291,181	158,980
	1,668,838	1,250,235	1,665,540	1,245,763
Current Assets				<u></u>
Inventories	7,406	5,702	7,406	5,702
Trade and Other Receivables	479,234	400,745	479,219	418,502
Other Investments	777,858	718,383	777,858	718,383
Cash and Bank Balances	1,090,659	445,441	1,090,567	445,350
	2,355,156	1,570,271	2,355,050	1,587,936
Total Assets	4,023,994	2,820,505	4,020,590	2,833,699
EQUITY AND LIABILITIES				
Stated Capital	1,573,085	1,554,654	1,573,085	1,554,654
Retained Earnings	1,012,916	177,334	1,009,601	190,618
Employee Share Option Plan	0	16.566	0	16.566
Total Equity	2,586,001	1,748,554	2,582,687	1,761,838
Non-Current Liabilities				
Defined Benefit Obligations	74,735	57.640	74.735	57,640
Deferred Tax Liability	12.132	2,054	12.132	2,054
Lease Liabilities	247.601	141.529	247.601	141,529
	334,467	201,223	334,467	201,223
Current Liabilities				
Interest Bearing Loans and Borrowings	0	5,015	0	5,015
Trade and Other Payables	797,925	593,176	797,835	593,086
Income Tax Payable	234,271	237,657	234,271	237,657
Lease Liabilities	71,331	34,880	71,331	34,880
	1,103,526	870,729	1,103,436	870,639
Total Equity and Liabilities	4,023,994	2,820,505	4,020,590	2,833,699
Not Asset Des Chara	7.70	F 25	7.75	F 20
Net Asset Per Share	7.76	5.25	7.75	5.29

Note : All the values are in Rs. '000s, unless otherwise stated.

I certify that the financial statements comply with the requirements of the Companies Act No.7 of 2007.

[SIGNED] **Maduranga Kulathilaka** Chief Financial Officer

The Board of Directors is responsible for these Financial Statements. Signed for and behalf of the Board by;

[SIGNED] **Ajit Gunewardene**Chairman

[SIGNED] **Zulfer Hassen**Chief Executive Officer/Director

30 May 2025 Colombo

STATEMENT OF CASH FLOWS

For the Tuelve menths and at Marsh	Consolidated		Company	
For the Twelve months ended 31 March	2025	2024	2025	2024
Cash Flows From/(Used in) Operating Activities				
Net Profit/(Loss) Before Income Tax	1,683,444	993,061	1,666,846	996,140
Adjustments for:				
Depreciation	69,260	32,160	68,087	30,596
Amortization of Intangible Assets	463,445	351,552	463,445	351,552
Amortization of Right of Use Assets	81,085	45,224	81,085	45,224
Interest on Leasehold asset	40,795	26,230	40,795	26,230
Finance Income	(121,729)	(121,339)	(121,729)	(121,339)
Finance Costs	795	16,197	795	16,179
Allowance for Doubtful Debts	85,652	80,450	85,652	80,450
Share of loss from Subsidiary and Associate	0	10,831	0	14,004
Provision for Employee Benefit Obligation	22,251	18,470	22,251	18,470
Provision for Employee Share Option Plan	1,866	21,287	1,866	21,287
Miscellaneous	0	(90)	0	0
Profit/Loss on Disposal of Property Plant and Equipment	(396)	(545)	(396)	(545)
Leasehold Asset Disposal Gain	0	(198)	0	(198)
Operating Profit before Working Capital Changes	2,326,469	1,473,290	2,308,697	1,478,049
(Increase)/Decrease in Inventories	(1,704)	4,340	(1,704)	1,757
(Increase)/Decrease in Trade and Other Receivables	(173,716)	(262,280)	(155,944)	(139,952)
Increase/ (Decrease) in Trade and Other Payables	204,748	225,657	204,748	101,056
Cash Generated From/(Used in) Operations	2,355,797	1,441,007	2,355,797	1,440,909
Income Tax Paid	(505,859)	(4,563)	(505,859)	(4,563)
Gratuity Paid	(7,145)	(4,268)	(7,145)	(4,268)
Finance Cost Paid	(795)	(16,179)	(795)	(16,179)
Net Cash From/(Used in) Operating Activities	1,841,999	1,415,998	1,841,999	1,415,900
Cash Flows From/(Used in) Investing Activities				
Acquisition of Property, Plant and Equipment	(138,843)	(141,477)	(138,843)	(141,477)
Investment in Other Investments	(59,475)	(74,439)	(59,475)	(74,439)
Proceed from Disposals of Property, Plant and Equipment	410	545	410	545
Acquisition of Intangible Assets	(680,279)	(604,578)	(680,279)	(604,578)
Interest Received	115,189	113,589	115,189	113,589
Net Cash Flows From/(Used in) Investing Activities	(762,998)	(706,360)	(762,998)	(706,360)
Cash Flows From/(Used in) Financing Activities				
Interest Paid on Lease Liability	(40,795)	(26,230)	(40,795)	(26,230)
Repayment of Principal Portion of Lease Liability	(54,650)	(29,699)	(54,650)	(29,699)
Dividend Paid	(283,325)	0	(283,325)	0
WHT paid on dividend	(49,999)	0	(49,999)	0
Net Cash Flows From/(Used in) Financing Activities	(428,768)	(55,929)	(428,768)	(55,929)
Net Increase/(Decrease) in Cash and Cash Equivalents	650,233	653,708	650,233	653,611
Cash and Cash Equivalents at the beginning of the Year	440,426	(213,282)	440,334	(213,276)
Cash and Cash Equivalents at the end of the Year	1,090,659	440,426	1,090,567	440,334

Note: All values are in Rs. '000s, unless otherwise stated Figures in brackets indicate deductions.

INTERIM STATEMENT OF CHANGES IN EQUITY

Consolidated	Stated	Retained	Employee Share	Total
	Capital	Earnings	Option Plan	Equity
As at 31 March 2023	1,526,092	(499,276)	23,840	1,050,656
Net Profit for the year	0	679,457	0	679,457
Actuarial Gain/(Loss) on retirement benefit obligation	0	(4,066)	0	(4,066)
Tax Effect on Actuarial Gain/(Loss)	0	1,220	0	1,220
Issue of Non Voting Shares	28,562	0	(28,562)	0
Equity Charge for the year	0	0	21,287	21,287
As at 31 March 2024	1,554,654	177,334	16,566	1,748,554
As at 31 March 2024	1,554,654	177,334	16,566	1,748,554
Net Profit for the year	0	1,170,297	0	1,170,297
Actuarial Gain/(Loss) on retirement benefit obligation	0	(1,988)	0	(1,988)
Tax Effect on Actuarial Gain/(Loss)	0	596	0	596
Issue of Non Voting Shares	18,432	0	(18,432)	0
Equity Charge for the year	0	0	1,866	1,866
Interim dividend paid - 2024/25	0	(333,324)	0	(333,324)
As at 31 March 2025	1,573,085	1,012,916	0	2,586,001

Company	Stated	Retained	Employee Share	Total
Company	Capital	Earnings	Option Plan	Equity
As at 31 March 2023	1,526,092	(489,071)	23,840	1,060,861
Net Profit for the year	0	682,535	0	682,535
Actuarial Gain/(Loss) on retirement benefit obligation	0	(4,066)	0	(4,066)
Tax Effect on Actuarial Gain/(Loss)	0	1,220	0	1,220
Issue of Non Voting Shares	28,562	0	(28,562)	0
Equity Charge for the year	0	0	21,287	21,287
As at 31 March 2024	1,554,654	190,618	16,566	1,761,838
As at 31 March 2024	1,554,654	190,618	16,566	1,761,838
Net Profit for the year	0	1,153,698	0	1,153,698
Actuarial Gain/(Loss) on retirement benefit obligation	0	(1,988)	0	(1,988)
Tax Effect on Actuarial Gain/(Loss)	0	596	0	596
Issue of Non Voting Shares	18,432	0	(18,432)	0
Equity Charge for the year	0	0	1,866	1,866
Interim dividend paid - 2024/25	0	(333,324)	0	(333,324)
As at 31 March 2025	1,573,085	1,009,601	0	2,582,687

Note: All values are in Rs. '000s, unless otherwise stated Figures in brackets indicate deductions.

NOTES TO THE FINANCIAL STATEMENTS

1 CORPORATE INFORMATION

1.1. General

Digital Mobility Solutions Lanka PLC is a public limited company incorporated and domiciled in Sri Lanka and Ordinary shares of the company are listed on the Colombo Stock Exchange.

1.2. Principal Activities and Nature of Operations

Digital Mobility Solutions Lanka PLC is a technological company that specializes in developing mobility-related software. The PickMe software facilitates a real-time connection between various stakeholders requiring mobility solutions including Independent third-party drivers, merchants, and consumers.

1.3. Consolidated financial statements

The financial statements for the twelve months ended 31st March 2025, comprise "the company" referring to Digital Mobility Solutions Lanka PLC as the holding company, and "the Group" including its sole subsidiary, whose accounts have been consolidated therein.

1.4. Approval of Financial Statements

The interim financial statements for the twelve months ended 31st March 2025 were authorized for issue by the Board of Directors on 30th May 2025.

2 BASIS OF PREPARATION

The interim condensed consolidated financial statements for the twelve months ended 31 March 2025 have been prepared in accordance with LKAS 34 Interim Financial Reporting.

3 ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year.

4 FINANCE COST AND INCOME

	For the Twelve month ended 31 March	Gro	oup	Com	pany
	in Rs.'000s,	2025	2024	2025	2024
4.1	Finance Cost				
	Overdraft Interest Expense	795	16,197	795	16,179
	Lease Liability Interest Expenses	40,795	26,230	40,795	26,230
		41,590	42,427	41,590	42,409
4.2	Finance Income				
	Interest Income	121,729	121,339	121,729	121,339
		121,729	121,339	121,729	121,339

5 SHARE INFORMATION

5.1. Stated Capital

Stated Capital is represented by the number of shares in issue as given below:

As at	31.03.2025	31.12.2024
Ordinary Shares	333,323,673	333,323,673

5.2. Public Share Holdings

The percentage of shares held by the public and the number of public shareholders is as given below:

As at	31.03.2025	31.12.2024
Issued Share Capital (No. of Shares)	333,323,673	333,323,673
Public Holding as % of Isssued Share Capital	24.15	24.15
Total Number of Shareholders	3,167	2,452
Number of Shareholders representing the Public Holding	3,112	2,397

Minimum Public Holding Requirement as per Listing Rules 7.13.1 (i) (a)

As at	31.03.2025	31.12.2024
Public Shareholding (%)	24.15	24.15
Number of public shareholders	3,112	2,397
Float adjusted market capatilzation (Rs. Bn)	5.9	5.4

The Company complies with the Minimum Public Holding required of the Main Board as per Option 3 of Section 7.13.1 (i) (a) of the CSE Listing Rules.

5.3. Net assets per share

Net assets per share have been calculated, for all periods, based on the number of shares in issue as of 31 March 2025.

5.4. Market price per share

The Company's highest, lowest and last traded market price is as given below:

For the quarter ended 31 March	2025 Rs.
Highest	89.80
Lowest	67.00
Last Traded	73.10

5.5. Directors' Shareholdings

The number of shares held by the Board of Directors are as given below:

Name	31.03.2025	31.12.2024
J.Z. Hassen	119,300,000	119,300,000
A.D. Gunewardene	31,465,717	31,465,717
R.H. Gunewardene	8,528,351	8,528,351
T.K. Salie	4,802,700	4,800,000
R.K. Modder	2,777,778	2,777,778
J.G.T. Roche	300,300	300,300
M.J.S. Rajakariar	100,000	100,000
F.K.C.P.N. Dias	Nill	Nill
K.A.S. Kumarage	Nill	Nill

5.6. Twenty Largest Shareholders

Twenty largest shareholders of the Company are as given below:

As at		31.03.2025		31.12.2024	
		Number of Shares	%	Number of Shares	%
1	J.Z. Hassen	119,300,000	35.79	119,300,000	35.79
2	A.D Gunewardene	31,465,717	9.44	31,465,717	9.44
3	LOLC Technology Services Limited	31,110,782	9.33	31,110,782	9.33
4	International Finance Corporation	16,307,356	4.89	16,307,356	4.89
5	R.H. Gunewardene	8,528,351	2.56	8,528,351	2.56
6	Interblocks Holdings Pte Ltd	8,477,935	2.54	8,477,935	2.54
7	Invenco Capital Private Limited	8,333,092	2.50	11,955,376	3.59
8	H Capital (Private) Limited	7,225,159	2.17	7,225,159	2.17
9	K.N.J. Balendra	7,047,712	2.11	9,619,323	2.89
10	BNYM RE- Frontaura Global Frontier Fund PLC	6,707,403	2.01	1,956,573	0.59
11	M.S. Riyaz	6,600,000	1.98	6,600,000	1.98
12	K.T. Salie	4,802,700	1.44	4,802,700	1.44
13	S.H. Amarasekera	4,392,947	1.32	4,453,741	1.34
14	F. Kassim	3,771,644	1.13	4,108,778	1.23
15	L.W.A. De Soysa	3,245,164	0.97	3,245,164	0.97
16	Citibank Newyork S/A Norges Bank	3,159,667	0.95	3,159,667	0.95
17	Amaliya Private Limited	2,976,813	0.89	2,976,813	0.89
18	R.K. Modder	2,777,778	0.83	2,777,778	0.83
19	Serendip Investments Limited	2,733,900	0.82	2,733,900	0.82
20	M.M. Somasiri	2,571,223	0.77	2,571,223	0.77

6 DIVIDENDS PAID

In Rs.'000s	2025	
For the nine months ended 31 December		
Equity dividend on ordinary shares declared and paid during the year		
Interim dividend 2024/25 - Rs. 1.00	333,324	
Total Dividend	333,324	

7 CONTINGENT LIABILITIES

Assessments have been received from the Inland Revenue Department as indicated in the table below. The Assessments on VAT have been referred to the Tax Appeal Commission and where the rulings were not in favour of the company, the Management has decided to appeal them depositing 10% of the assessed tax liability (Approximately LKR 55.8 Mn). The Tax Appeal Commission disallowed six appeals and allowed two appeals on the grounds of time bar. Three more determinations are yet to be received from the Commission. The Cases were filed to the Court of Appeal for the disallowed appeals.

Further, there are 12 Assessments received for VAT for the periods starting from the 2nd quarter of 2019 to the 1st quarter of 2022 where the IRD had mischaracterised the revenue of the Company. The Management has filed appeals with CGIR for those assessments, for which hearings are yet to be scheduled. Having discussed these matters with Tax and Legal experts, and after reviewing the information available, the directors are of the view that no provisions are necessary as at the reporting date

In Rs.'000s Nature	Type of Liability	Assessed Amount
Additional Income Tax payable	Income Tax	19,225
Additional VAT Liability	Value Added Tax	2,376,306

8 EVENT OCCURRING AFTER THE REPORTING DATE

The Board of Directors recommended a final dividend of LKR. 1.30 per share for the year ended 31 March 2025. In accordance with Section 57 of the Companies Act, No.07 of 2007, the Board of Directors is satisfied with the solvency position of the company. The proposed Final Dividend is to be approved at the forthcoming Annual General Meeting.

In accordance with LKAS 10, Events after the reporting period, the final dividend has not been recognized as a liability in the financial statements as at 31 March 2025.

CORPORATE INFORMATION

Name of the Company

Digital Mobility Solutions Lanka PLC

Legal Form

Public Limited Liability Company

Incorporated in Sri Lanka in 2015

Ordinary Shares listed on the Colombo

Stock Exchange

Company Registration No.

PQ 00306192

Registered Office of the Company

No. 309, High Level Road, Colombo 06,

Nugegoda

Telephone: +94 11 7 433 433

Web: https://www.pickme.lk

Directors

Mr. Ajit Gunewardene

Mr. Jiffry Zulfer

Mr. Ruchi Gunewardene

Mr. Conrad Dias

Mr. Tasnim Salie

Mr. Travis Roche

Mr. Mano Rajakariar

Professor Amal Kumarage

Mr. Keith Modder

Company Secretary

S.S.P. Corporate Services (Private)

Limited

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Auditors

Ernst & Young

Chartered Accountants

Rotunda Towers,

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Bankers for the Company

Standard Chartered Bank

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Telephone: +94 11 2 480 000

Hatton National Bank PLC

No. 479, T.B Jayah Mw, Colombo 10.

Telephone: +94 11 2 462 462

Commercial Bank of Ceylon PLC

No. 21, Sir Razik Fareed Mw, Colombo

01.

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Nations Trust Bank PLC

No. 242, Union Place, Colombo 02.

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